

# Project datasheet: BP Caspian, Azerbaijan



**On this project, dispersed over many worksites in a challenging environment, we are responding with engineering excellence, ever increasing productivity and lowered costs, and most importantly, an excellent safety performance.**

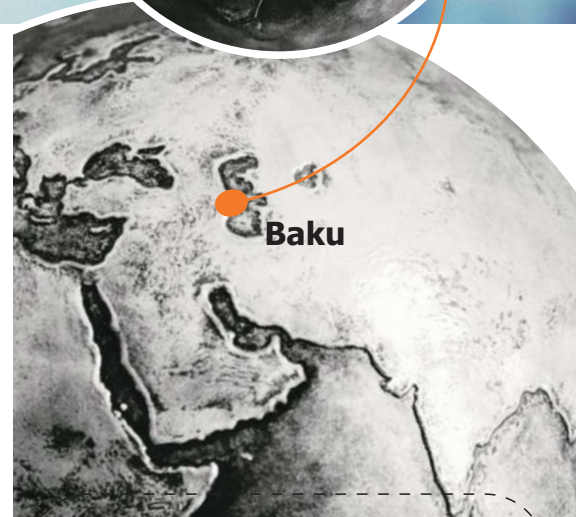
## Scope

Our services include provision of project management, engineering, procurement, fabrication management, construction, and commissioning services in support of BP Caspian Sea onshore operational assets. This includes but is not limited to:

- Project implementation, including project management, engineering, design, procurement, installation and commissioning
- Engineering studies and design activities to identify improvements in the efficiency of the process plant and equipment
- Designing modifications to BP installations to deliver improvements in process and plant efficiency or safety
- Procurement of all project materials
- Provision of construction and commissioning personnel to execute modifications at facilities
- Management of BP's other contractors that perform modification-related work

## Background

There is stiff competition for high quality local workers among the contractors and operators in the Caspian region. However, our success in recruiting an extremely competent and able multinational team has resulted in a performance that has generated a reputation for delivery.



## Facts

Customer: BP Caspian Limited

Duration of project: 2004 onwards

Location: Azerbaijan

Assets: Natavan office, central Baku Sangachal terminal, approx 50km south of Baku. Logistics base, approx 30km south of Baku

Manhours: Over 2 million

Personnel: Management and engineering team of 100; ad hoc construction labour peak of approximately 400

Nationalities: Azerbaijani, Ukrainian, Polish, South African, Australian, American, Georgian, and British. 55% and rising of our management team are nationals, and 96% of our field labour are nationals

**Location:** Baku, Azerbaijan

**Discipline:** Project management, engineering, procurement, construction

**Key words:** Commissioning, installation, fabrication, design, modifications



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## PSN's approach

Keeping everyone working as a team, across diverse nationalities and many isolated worksites is certainly difficult, but it has not yet defeated our advanced management systems, which have been honed over years of experience, to control all aspects of our work. Employing local people on this project is a priority and we have responded by recruiting some great local people who have done an excellent job of training subsequent newcomers from the area.

Not only do we use local subcontractors but our HSE team has been commended for their coaching of less experienced subcontractors to keep the worksites incident free. Our engineering excellence and brownfield knowledge has produced impressive efficiencies. Our culture of flexibility and responsiveness, embodied in our core values of respecting people, building good relationships, and innovation, is turning a challenging job into a showcase project.

## Achievements

- Over 2 million manhours without a lost time incident, that is, no LTIs for the duration of the project
- Over 800 000 miles driven without a vehicle incident
- PSN Core Value award for localisation, awarded to the document control and information management team
- 92% of our spending on subcontracts goes to wholly owned national companies or Azerbaijan-based international companies
- Since the start of the contract there has been a growth in revenue of approx 500%, achieved wholly through generic growth, built on a reputation for delivery.



Exceptional performance is the product of an exceptional team and this team has proven to be truly exceptional and a credit to PSN Paul Kenna, PSN assignment manager



## Contact

For more information about our projects and the services we offer contact: [info@psnworld.com](mailto:info@psnworld.com) or visit [www.psnworld.com](http://www.psnworld.com)